IntraSoft Technologies Limited



Investor Presentation 14th May, 2024

BSE: 533181, NSE: ISFT

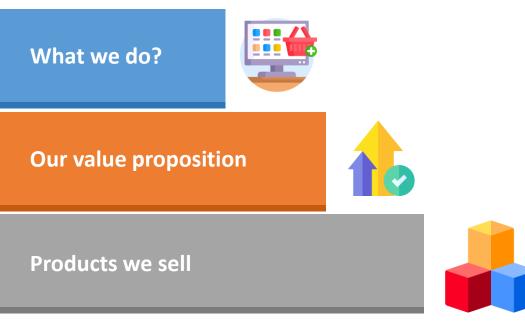






E-Commerce Subsidiary of IntraSoft Technologies Limited

We are an Amazon Retailer



- ✓ We are amongst the top 300 e-commerce retailers on the Amazon US marketplace[#]
- We enable small and medium businesses (our brand partners) in the US to sell their products on Amazon
- ✓ We sell 150,000 + products across all major categories – home & kitchen, garden & outdoor, tools & more

Source(s): #Marketplace Pulse

Our Business Model

Our end-to-end solution enables brand partners to grow their business on Amazon without the need for dedicated resources



Our Platform Features





Financial Performance of IntraSoft Technologies Limited



Financial Performance – IntraSoft Technologies Limited

Audited Consolidated Statement of Profit & Loss					
	Quarter	Quarter Ended		Year Ended	
Particulars	Mar-24	Mar-23	Mar-24	Mar-23	
	₹ (In L	₹ (In Lakhs)		₹ (In Lakhs)	
Revenue From Operations	12,150.36	11,801.03	48,546.54	45,694.04	
Cost of Goods Sold	7,617.23	7,349.56	30,328.78	28,396.07	
Gross Profit	4,533.13	4,451.47	18,217.76	17,297.97	
Shipping and Handling Expenses	1,784.94	1,569.91	6,861.22	6,065.60	
Sales & Marketing Expenses	1,740.44	1,580.59	6,787.15	6,066.63	
Employee Benefit Expense	242.89	544.40	1439.88	2273.87	
Other Expenses	279.97	348.17	1182.38	1332.77	
Earnings From Operations	484.89	408.40	1,947.13	1,559.10	
Other Income (Net)	251.21	174.99	737.66	466.94	
Earnings Before Interest, Tax, Depreciation & Amortization	736.10	583.39	2,684.79	2,026.04	
Depreciation & Amortization	23.39	26.53	97.81	110.32	
Earnings Before Interest & Tax	712.71	556.86	2,586.98	1,915.72	
Finance Costs	316.16	281.81	1188.24	807.53	
Profit Before Tax (PBT)	396.55	275.05	1,398.74	1,108.19	
Tax Expense	160.53	30.43	418.74	266.99	
Profit After Tax (PAT)	236.02	244.62	980.00	841.20	



Financial Performance – IntraSoft Technologies Limited

Audited Consolidated Statement of Assets & Liabilities				
Devilientere	As at	As at		
Particulars	Mar-24	Mar-23		
ASSETS	₹ (In L	₹ (In Lakhs)		
Non-current assets				
Property, plant and equipment	1,174.41	1,418.15		
Investment Property	144.67	0.00		
Other intangible assets	6.35	7.37		
Other intangible assets under Development	17,951.84	15,506.09		
Financial assets				
(i) Investments	1,249.71	1,878.08		
(ii) Other financial assets	3.92	3.76		
Deferred tax assets (net)	1,795.74	1,857.07		
Income tax assets (net)	26.63	24.22		
Other non-current assets	75.88	54.54		
	22,429.15	20,749.28		
Current assets				
Inventories	8,650.18	8,721.88		
Financial assets				
(i) Investments	7,416.80	6,286.18		
(ii) Trade receivables	349.64	403.16		
(iii) Cash and cash equivalents	192.03	414.83		
(iv) Other bank balances	104.97	105.53		
(v) Other financial assets	37.99	1.56		
Income tax assets (net)	0.00	47.75		
Other current assets	67.88	167.15		
	16,819.49	16,148.04		
TOTAL ASSETS	39,248.64	36,897.32		



Financial Performance – IntraSoft Technologies Limited

Audited Consolidated Statement of Assets & Liabilities				
Particulars	As at	As at		
raniculars	Mar-24	Mar-23		
EQUITY AND LIABILITIES	₹ (In L	₹ (In Lakhs)		
Equity				
Equity share capital	1,631.17	1,473.17		
Other equity	19,504.83	16,378.24		
	21,136.00	17,851.41		
Liabilities				
Non-current liabilities				
Financial liabilities:				
(i) Borrowings	13,787.42	13,906.67		
(ii)Other Financial Liabilities	3.52	1.19		
Provisions	126.70	169.05		
Deferred tax liabilities (net)	1,509.41	1,310.55		
Other non-current liabilities	93.88	95.50		
	15,520.93	15,482.96		
Current liabilities				
Financial liabilities				
(i) Borrowings	152.63	849.06		
(ii) Trade payables	1,452.97	1,686.21		
(iii) Other Financial liabilities	868.85	924.83		
Other current liabilities	53.70	93.65		
Provisions	4.43	8.20		
Income tax liabilities (net)	59.13	1.00		
	2,591.71	3,562.95		
TOTAL EQUITY AND LIABILITIES	39,248.64	36,897.32		



IntraSoft Technologies Limited

For Further Information, Please Contact

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