

IntraSoft Technologies Limited



Investor Presentation
11th February, 2022

BSE: 533181, NSE: ISFT



123Stores

123Stores

E-Commerce Subsidiary of IntraSoft
Technologies Ltd



About 123Stores

- ✓ Platform for E-Commerce Growth in USA
- ✓ Combining proprietary, best-in-class A.I. -based technology and a 100% data-driven approach, 123Stores empowers brands to maximize their sales on Amazon USA.





123Stores

Platform for Brands in USA to increase their Online Sales

Single, integrated Technology based solution for brand growth and optimization

- ✓ Showcasing Complete Brand Assortment
- ✓ Digital Marketing & Creative Services
- ✓ Brand Inventory Management and Supply Chain
- ✓ Brand Protection
- ✓ Data & Insights
- ✓ Software & Technology
- ✓ Account Management



123Stores E-Commerce Platform

123Stores E-Commerce platform powers predictive insights, automation, and efficient solutions that grow the online presence of the partner brands.





Financial Performance Of IntraSoft Technologies Ltd



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss		
Particulars	Quarter Ended	
	Dec-21	Dec-20
	₹ (In Lakhs)	
Revenue From Operations	11,275.14	12,232.94
Cost of Goods Sold (Incl. Shipping)	8,625.42	9,733.88
Gross Profit	2,649.72	2,499.06
Sales & Marketing Expenses	1,486.72	1,579.07
Employee Benefit Expense	424.28	460.53
General & Administrative Expenses	305.77	307.17
Earnings From Operations	432.95	152.29
Other Income (Net)	72.88	270.12
Earnings Before Interest, Tax, Depreciation & Amortization	505.83	422.41
Depreciation & Amortization	33.9	38.38
Earnings Before Interest & Tax	471.93	384.03
Finance Costs	77.62	64.32
Profit Before Tax (PBT)	394.31	319.71
Tax Expense	-1.34	-74.69
Profit After Tax (PAT)	395.65	394.40



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities		
Particulars	As at	As at
	Dec – 21	Dec – 20
ASSETS	₹ (In Lakhs)	
Non-current assets		
Property, plant and equipment	1,457.84	1,553.99
Right of use assets	0.00	0.71
Other intangible assets	7.44	9.59
Other intangible assets under Development	9,556.55	4,338.06
Financial assets		
(i) Investments	322.01	634.50
(ii) Other financial assets	3.47	3.33
Deferred tax assets (net)	1,980.47	2,065.84
Income tax assets (net)	23.36	51.02
Other non-current assets	110.03	85.57
	13,461.17	8,742.61
Current assets		
Inventories	8,761.82	10,601.11
Financial assets		
(i) Investments	7,321.50	6,253.31
(ii) Trade receivables	384.30	530.40
(iii) Cash and cash equivalents	786.65	1,586.31
(iv) Other bank balances	57.06	319.50
(v) Loans	5.25	1.50
Current tax assets (net)	5.80	0.00
Other current assets	121.66	239.68
	17,444.04	19,531.81
TOTAL ASSETS	30,905.21	28,274.42



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities		
Particulars	As at	As at
	Dec – 21	Dec – 20
EQUITY AND LIABILITIES	₹ (In Lakhs)	
Equity		
Equity share capital	1,473.17	1,473.17
Other equity	14,818.97	13,701.95
	16,292.14	15,175.12
Liabilities		
Non-current liabilities		
Financial liabilities:		
(i) Borrowings	10,655.53	9,677.13
(ii) Lease Liability	0.00	0.11
(iii) Other Financial liabilities	1.19	2.01
Provisions	159.44	159.10
Deferred tax liabilities (net)	129.13	99.50
Other non-current liabilities	97.99	99.99
	11,043.28	10,037.84
Current liabilities		
Financial liabilities		
(i) Trade payables	2,937.86	2,231.41
(ii) Lease Liability	0.07	0.70
(iii) Other Financial liabilities	227.32	225.87
Provisions	6.93	4.76
Current tax liabilities (net)	0.00	48.05
Other current liabilities	397.61	550.67
	3,569.79	3,061.46
TOTAL EQUITY AND LIABILITIES	30,905.21	28,274.42



IntraSoft Technologies Ltd

For Further Information, Please Contact

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