

INTRASOFT TECHNOLOGIES LIMITED  
Un-audited Consolidated Financial Results for the quarter and nine months ended 31st December, 2014

(Rs in Lakhs)

Particulars	Quarter ended			9 Months Ended		Year Ended
	31-12-2014 (Unaudited)	30-09-2014 (Unaudited)	31-12-2013 (Unaudited)	31-12-2014 (Unaudited)	31-12-2013 (Unaudited)	31-03-2014 (Audited)
<b>1 Income</b>						
(a) Income from operations	12254.91	5963.12	5168.47	24175.20	10133.32	14840.02
(b) Other operating income	8.35	0.30	11.48	29.95	101.68	114.22
<b>Total income from operations</b>	<b>12263.26</b>	<b>5963.42</b>	<b>5179.95</b>	<b>24205.15</b>	<b>10235.00</b>	<b>14954.24</b>
<b>2 Expenditure</b>						
(a) Product & Content Development	9391.82	4430.93	3759.98	18261.20	7181.42	10773.18
(b) Sales and Marketing Expenses	1840.61	843.29	718.16	3545.13	1371.88	2119.08
(c) General and Administrative Expenses	156.94	190.21	259.88	548.69	589.07	1035.79
(d) Employees Benefit Expenses	459.05	434.78	325.79	1300.88	846.39	1213.09
(e) Depreciation	34.58	35.99	125.69	105.29	372.85	402.11
<b>Total Expenditure</b>	<b>11883.00</b>	<b>5935.20</b>	<b>5189.50</b>	<b>23761.19</b>	<b>10361.61</b>	<b>15543.25</b>
3 Profit from operations before other income, finance costs and exceptional items (1-2)	380.26	28.22	-9.55	443.96	-126.61	-589.01
4 Other income	91.95	109.20	111.51	278.20	410.26	461.25
5 Profit before finance cost and exceptional items (3+4)	472.21	137.42	101.96	722.16	283.65	-127.76
6 Finance costs	21.68	16.67	29.93	55.46	66.13	90.20
7 Profit before exceptional items (5-6)	450.53	120.75	72.03	666.70	217.52	-217.96
8 Exceptional items						
Intangible Assets W/Off	0.00	0.00	0.00	0.00	0.00	1810.87
Less : Transfer from General Reserve	0.00	0.00	0.00	0.00	0.00	-1810.87
9 Profit from ordinary activities (7-8)	450.53	120.75	72.03	666.70	217.52	-217.96
10 Tax expense	35.44	28.38	56.74	75.93	110.57	-423.80
11 Net Profit from ordinary activities after tax (9-10)	415.09	92.37	15.29	590.77	106.95	205.84
12 Extraordinary items (net of tax expenses)	0.00	0.00	0.00	0.00	0.00	0.00
13 Net Profit for the period (11 +/- 12)	415.09	92.37	15.29	590.77	106.95	205.84
14 Paid-up equity share capital of ₹ 10 each	1473.17	1473.17	1473.17	1473.17	1473.17	1473.17
15 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year						6267.07
16 Earnings per share (EPS) (₹)						
Basic and diluted EPS before and after extraordinary items	2.82	0.62	0.11	4.01	0.73	1.40
<b>17 PARTICULARS OF SHAREHOLDING</b>						
(i) Public shareholding						
- Number of shares	5981664	5981664	5981664	5981664	5981664	5981664
- Percentage of shareholding	40.60	40.60	40.60	40.60	40.60	40.60
(ii) Promoters and Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	0.00	0.00	0.00	0.00	0.00	0.00
Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	0.00	0.00	0.00	0.00	0.00	0.00
Percentage of shares (as a % of the total share capital of the company)	0.00	0.00	0.00	0.00	0.00	0.00
b) Non - encumbered						
- Number of shares	8750014	8750014	8750014	8750014	8750014	8750014
Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	100.00	100.00	100.00	100.00	100.00	100.00
Percentage of shares (as a % of the total share capital of the company)	59.40	59.40	59.40	59.40	59.40	59.40

**Standalone Information**

Particulars	Quarter ended			9 Months Ended		Year Ended
	31-12-2014 (Unaudited)	30-09-2014 (Unaudited)	31-12-2013 (Unaudited)	31-12-2014 (Unaudited)	31-12-2013 (Unaudited)	31-03-2014 (Audited)
Revenue	772.33	676.00	669.57	2085.73	1485.22	1857.18
Profit before tax and exceptional items	155.94	68.86	66.48	303.82	169.51	-223.37
Profit after tax and exceptional items	140.54	40.52	10.51	247.94	60.06	204.55

Particulars	Quarter ended 31-12-2014
<b>18 INVESTORS COMPLAINTS</b>	
Pending at the beginning of the quarter	0
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	0

**Notes :**

- The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meeting held on 27th January, 2015.  
The Statutory Auditors have carried out Limited Review of the Un-Audited Financial Results of the Company under clause 41 of the Listing Agreement with the Stock Exchanges.
- The Board of Directors have declared an Interim Dividend of Rs. 1/- (10 %) per equity share of Rs. 10/- each for the FY 2014-15 at this meeting and the record date for the payment of dividend is 6th February, 2015.
- As per the requirements of AS-17 issued as per Companies (Accounting Standards) Rules, 2006, no disclosure is required as the Company is operating in single business/geographical segment of Internet based delivery of services.
- During the quarter, a new company was set-up in USA under the name of 123Stores, Inc, to carry out the E-Commerce operations.
- ITL's Consolidated Financial Results include the results of the following companies :-
  - 123Stores, Inc. (USA)
  - 123Greetings.com, Inc. (USA)
  - 123Greetings (Singapore) Pte. Ltd. (Singapore)
  - One Two Three Greetings (India) Pvt. Ltd. (India)
- The Un-audited Standalone and Consolidated financial results of the Company for the quarter ended 31st December, 2014 are available on the Company's website www.itlindia.com
- Foreign Exchange Gain on export sale is shown separately under Other Operating Income.
- Previous quarters' / year's figures have been regrouped / rearranged wherever considered necessary.

For IntraSoft Technologies Limited

*Arvind Kajaria*

Arvind Kajaria  
Managing Director

Place : Kolkata  
Dated 27th January, 2015

