

IntraSoft Technologies Limited



**Investor Presentation
12th November, 2021**

BSE: 533181, NSE: ISFT



123Stores

123Stores

E-Commerce Subsidiary of IntraSoft
Technologies Ltd



123Stores

About 123Stores

- ✓ Platform for E-Commerce Growth in USA
- ✓ Combining proprietary, best-in-class A.I. -based technology and a 100% data-driven approach, 123Stores empowers brands to maximize their sales on Amazon USA.





123Stores

Platform for Brands in USA to increase their Online Sales

Single, integrated Technology based solution for brand growth and optimization

- ✓ Showcasing Complete Brand Assortment
- ✓ Digital Marketing & Creative Services
- ✓ Brand Inventory Management and Supply Chain
- ✓ Brand Protection
- ✓ Data & Insights
- ✓ Software & Technology
- ✓ Account Management



123Stores E-Commerce Platform

123Stores E-Commerce platform powers predictive insights, automation, and efficient solutions that grow the online presence of the partner brands.





Financial Performance Of IntraSoft Technologies Ltd



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss

Particulars	Quarter Ended	
	Sep-21	Sep-20
	₹ (In Lakhs)	
Revenue From Operations	10,207.84	16,743.13
Cost of Goods Sold (Incl. Shipping)	7,797.81	13,758.51
Gross Profit	2,410.03	2,984.62
Sales & Marketing Expenses	1,391.26	2,123.59
Employee Benefit Expense	495.34	436.06
General & Administrative Expenses	284.48	302.35
Earnings From Operations	238.95	122.62
Other Income (Net)	222.62	125.81
Earnings Before Interest, Tax, Depreciation & Amortization	461.57	248.43
Depreciation & Amortization	34.92	103.34
Earnings Before Interest & Tax	426.65	145.09
Finance Costs	81.21	81.72
Profit Before Tax (PBT)	345.44	63.37
Tax Expense	0.31	1.16
Profit After Tax (PAT)	345.13	62.21



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Sep – 21	Sep – 20
ASSETS	₹ (In Lakhs)	
Non-current assets		
Property, plant and equipment	1,477.05	1,588.47
Right of use assets	0.17	1,024.22
Other intangible assets	7.98	11.43
Other intangible assets under Development	8,497.37	3440.16
Financial assets		
(i) Investments	325.75	682.01
(ii) Other financial assets	3.47	5.40
Deferred tax assets (net)	1,976.51	2,058.38
Income tax assets (net)	22.52	51.34
Other non-current assets	37.13	241.05
	12,347.95	9,102.46
Current assets		
Inventories	9,150.33	12,007.16
Financial assets		
(i) Investments	7,227.92	5,736.91
(ii) Trade receivables	387.93	327.12
(iii) Cash and cash equivalents	1,016.28	1,943.29
(iv) Other bank balances	56.61	338.21
(v) Loans	0.50	0.00
Other current assets	240.47	223.73
	18,080.04	20,576.42
TOTAL ASSETS	30,427.99	29,678.88



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Sep – 21	Sep – 20
EQUITY AND LIABILITIES	₹ (In Lakhs)	
Equity		
Equity share capital	1,473.17	1,473.17
Other equity	14,428.76	13,498.01
	15,901.93	14,971.18
Liabilities		
Non-current liabilities		
Financial liabilities:		
(i) Borrowings	10,642.96	10,300.69
(ii) Lease Liability	0.00	869.62
(iii) Other Financial liabilities	1.19	2.01
Provisions	149.68	151.72
Deferred tax liabilities (net)	136.48	101.83
Other non-current liabilities	98.50	100.49
	11,028.81	11,526.36
Current liabilities		
Financial liabilities		
(i) Trade payables	2,684.10	2,027.39
(ii) Lease Liability	0.26	226.75
(iii) Other Financial liabilities	371.96	222.65
Provisions	6.69	4.64
Current tax liabilities (net)	18.54	31.05
Other current liabilities	415.70	668.86
	3,497.25	3,181.34
TOTAL EQUITY AND LIABILITIES	30,427.99	29,678.88



IntraSoft Technologies Ltd

For Further Information, Please Contact

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