

INTRASOFT TECHNOLOGIES LIMITED

Un-audited Consolidated Financial Results for the quarter and nine months ended 31st December, 2016

(₹ in Lakhs)

| | Particulars | Three Months Ended | | | Nine Months Ended | | Year Ended |
|----|--|--------------------|------------------|------------------|-------------------|------------------|------------------|
| | | 31-12-2016 | 30-09-2016 | 31-12-2015 | 31-12-2016 | 31-12-2015 | 31-03-2016 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income | | | | | | |
| | (a) Income from operations | 28,176.42 | 21,897.77 | 25,831.12 | 72,291.29 | 52,990.44 | 71,687.54 |
| | Total income from operations | 28,176.42 | 21,897.77 | 25,831.12 | 72,291.29 | 52,990.44 | 71,687.54 |
| 2 | Expenditure | | | | | | |
| | (a) Cost of Goods Sold | 17,942.37 | 14,024.87 | 16,522.30 | 46,323.46 | 34,314.85 | 46,540.44 |
| | (b) Shipping & Handling Expenses | 4,387.32 | 3,223.29 | 3,881.41 | 10,883.57 | 7,794.13 | 10,676.47 |
| | (c) Sales and Marketing Expenses | 4,063.88 | 3,169.81 | 3,688.76 | 10,473.59 | 7,427.18 | 10,090.68 |
| | (d) Employee Benefits Expense | 546.28 | 596.74 | 630.51 | 1,705.98 | 1,611.73 | 2,287.75 |
| | (e) Depreciation & Amortisation Expenses | 46.44 | 46.40 | 42.25 | 138.08 | 114.27 | 159.55 |
| | (f) General and Administrative Expenses | 359.98 | 391.79 | 299.80 | 1,076.39 | 829.33 | 1,250.07 |
| | Total Expenditure | 27,346.27 | 21,452.90 | 25,065.03 | 70,601.07 | 52,091.49 | 71,004.96 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 830.15 | 444.87 | 766.09 | 1,690.22 | 898.95 | 682.58 |
| 4 | Other income | 163.83 | 338.00 | 29.33 | 567.56 | 253.24 | 460.24 |
| 5 | Profit / (Loss) before finance cost and exceptional items (3+4) | 993.98 | 782.87 | 795.42 | 2,257.78 | 1,152.19 | 1,142.82 |
| 6 | Finance costs | 117.27 | 85.77 | 69.33 | 275.11 | 150.38 | 237.05 |
| 7 | Profit / (Loss) before exceptional items (5-6) | 876.71 | 697.10 | 726.09 | 1,982.67 | 1,001.81 | 905.77 |
| 8 | Exceptional items (Net) | - | - | - | - | 61.33 | 3,441.12 |
| 9 | Profit / (Loss) from ordinary activities (7+8) | 876.71 | 697.10 | 726.09 | 1,982.67 | 1,063.14 | 4,346.89 |
| 10 | Tax expense | 224.09 | 156.92 | 208.68 | 525.22 | 257.05 | 196.20 |
| 11 | Net Profit / (Loss) from ordinary activities after tax (9-10) | 652.62 | 540.18 | 517.41 | 1,457.45 | 806.09 | 4,150.69 |
| 12 | Extraordinary items (net of tax expenses) | - | - | - | - | - | - |
| 13 | Net Profit / (Loss) for the period (11 +/- 12) | 652.62 | 540.18 | 517.41 | 1,457.45 | 806.09 | 4,150.69 |
| 14 | Paid-up equity share capital of ₹ 10 each | 1,473.17 | 1,473.17 | 1,473.17 | 1,473.17 | 1,473.17 | 1,473.17 |
| 15 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | | | 10,333.38 |
| 16 | Earnings per share (EPS) (₹) | | | | | | |
| | Basic and diluted EPS before and after extraordinary items | 4.43 | 3.67 | 3.51 | 9.89 | 5.47 | 28.18 |

Standalone Information

| | Particulars | Three Months Ended | | | Nine Months Ended | | Year Ended |
|--|---|--------------------|-------------|-------------|-------------------|-------------|------------|
| | | 31-12-2016 | 30-09-2016 | 31-12-2015 | 31-12-2016 | 31-12-2015 | 31-03-2016 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | Revenue | 313.41 | 316.88 | 612.39 | 936.14 | 2,521.71 | 2,842.73 |
| | Profit before tax and exceptional items | 135.37 | 238.30 | 44.00 | 413.78 | 613.02 | 618.32 |
| | Profit after tax and exceptional items | 130.33 | 236.58 | 24.67 | 402.33 | 606.18 | 3,973.96 |

Notes :

- The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 6th february, 2017.
- Statutory Auditors of the company M/s Walker Chandiook & Co LLP have carried out a Limited Review of the results for the quarter ended 31st December 2016.
- As per the requirements of AS-17 issued as per Companies (Accounting Standards) Rules, 2006, no disclosure is required as the Company is operating in single business segment of Internet based delivery of products and services.
- The Standalone and Consolidated financial results of the Company for the quarter ended 31st December, 2016 are available on the Company's website www.itlindia.com
- Previous quarters' / year's figures have been regrouped / rearranged wherever considered necessary.

For IntraSoft Technologies Limited

Arvind Kajaria

Arvind Kajaria
Managing Director



Place : Kolkata
Dated : 6th February, 2017