

**INTRASOFT TECHNOLOGIES LIMITED**  
Un-audited Consolidated Financial Results for the quarter and nine months ended 31st December, 2013

₹ in Lakhs)

Particulars	Quarter ended			Nine Months Ended		Year Ended
	31-12-2013	30-09-2013	31-12-2012	31-12-2013	31-12-2012	31-03-2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1 Income</b>						
(a) Income from operations	5168.47	2612.10	2902.12	10133.32	6791.62	8824.21
(b) Other operating income	11.48	68.27	5.74	101.68	29.19	0.00
<b>Total income from operations</b>	<b>5179.95</b>	<b>2680.37</b>	<b>2907.86</b>	<b>10235.00</b>	<b>6820.81</b>	<b>8824.21</b>
<b>2 Expenditure</b>						
(a) Product & Content Development	3759.98	1877.98	1907.84	7181.42	4304.71	5939.87
(b) Sales and Marketing Expenses	718.16	353.29	425.46	1371.88	911.51	1178.90
(c) General and Administrative Expenses	259.88	193.74	135.38	589.07	371.36	577.66
(d) Employees Benefit Expenses	325.79	263.13	116.16	846.39	411.96	525.09
(e) Depreciation	125.69	123.80	204.68	372.85	581.90	704.73
<b>Total Expenditure</b>	<b>5189.50</b>	<b>2811.94</b>	<b>2789.52</b>	<b>10361.61</b>	<b>6581.44</b>	<b>8926.25</b>
3 Profit from operations before other income, finance costs and exceptional items (1-2)	-9.55	-131.57	118.34	-126.61	239.37	-102.04
4 Other income	111.51	229.78	60.33	410.26	241.65	298.89
5 Profit before finance cost and exceptional items (3+4)	101.96	98.21	178.67	283.65	481.02	196.85
6 Finance costs	29.93	20.95	20.93	66.13	55.36	69.62
7 Profit before exceptional items (5-6)	72.03	77.26	157.74	217.52	425.66	127.23
8 Exceptional items						
Intangible Assets W/Off	0.00	0.00	0.00	0.00	0.00	1498.87
Less; Transfer from General Reserve	0.00	0.00	0.00	0.00	0.00	-1498.87
9 Profit from ordinary activities (7-8)	72.03	77.26	157.74	217.52	425.66	127.23
10 Tax expense	56.74	20.21	75.36	110.57	193.28	-178.10
11 Net Profit from ordinary activities after tax (9-10)	15.29	57.05	82.38	106.95	232.38	305.33
12 Extraordinary items (net of tax expenses)	0.00	0.00	0.00	0.00	0.00	0.00
13 Net Profit for the period (11 +/- 12)	15.29	57.05	82.38	106.95	232.38	305.33
14 Paid-up equity share capital of ₹ 10 each	1473.17	1473.17	1473.17	1473.17	1473.17	1473.17
15 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year						8033.84
16 Earnings per share (EPS) (₹)						
Basic and diluted EPS before and after extraordinary items	0.11	0.39	0.56	0.73	1.58	2.07
<b>17 PARTICULARS OF SHAREHOLDING</b>						
(i) Public shareholding						
- Number of shares	5981664	5981664	5981664	5981664	5981664	5981664
- Percentage of shareholding	40.60	40.60	40.60	40.60	40.60	40.60
(ii) Promoters and Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	0.00	0.00	0.00	0.00	0.00	0.00
Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	0.00	0.00	0.00	0.00	0.00	0.00
Percentage of shares (as a % of the total share capital of the company)	0.00	0.00	0.00	0.00	0.00	0.00
b) Non - encumbered						
- Number of shares	8750014	8750014	8750014	8750014	8750014	8750014
Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	100.00	100.00	100.00	100.00	100.00	100.00
Percentage of shares (as a % of the total share capital of the company)	59.40	59.40	59.40	59.40	59.40	59.40
<b>Standalone Information</b>						
Particulars	Quarter ended			Nine Months Ended		Year Ended
	31-12-2013	30-09-2013	31-12-2012	31-12-2013	31-12-2012	31-03-2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue	669.57	345.27	575.52	1485.22	1494.76	1602.53
Profit before tax and exceptional items	66.48	47.64	188.14	169.51	421.54	125.84
Profit after tax and exceptional items	10.51	27.55	113.08	60.06	229.99	307.66
<b>18 INVESTORS COMPLAINTS</b>	<b>Quarter ended 31-12-2013</b>					
Pending at the beginning of the quarter	0					
Received during the quarter	0					
Disposed of during the quarter	0					
Remaining unresolved at the end of the quarter	0					

**Notes :**

- The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 14th February, 2014. The Statutory Auditors have carried out Limited Review of the Un-Audited Financial Results of the Company.
- As per the requirements of AS-17 issued as per Companies (Accounting Standards) Rules, 2006, no disclosure is required as the Company is operating in single business /geographical segment of Internet based delivery of services.
- Foreign Exchange Gain on export sale is shown separately under Other Operating Income.
- The Consolidated Financial Results include the results of the Company's Wholly Owned Subsidiaries viz. :-  
- 123Greetings.com, Inc. (USA)  
- 123Greetings (Singapore) Pte. Ltd. (Singapore)  
- One Two Three Greetings (India) Pvt. Ltd. (India)
- The Unaudited Standalone and Consolidated financial results of the Company for the quarter ended 31st December, 2013 are available on the Company's website [www.itindia.com](http://www.itindia.com)
- Previous quarters' / year's figures have been regrouped / rearranged wherever considered necessary.

Place : Mumbai  
Dated : 14th February, 2014



For IntraSoft Technologies Limited

*Arvind Kajaria*

Arvind Kajaria  
Managing Director