

(₹ in Lakhs)

	Particulars	Quarter ended			Year Ended
		30-06-2013	31-03-2013	30-06-2012	31-03-2013
		(Unaudited)	(Audited) *	(Unaudited)	(Audited)
1	<b>Income</b>				
	(a) Income from operations	2352.75	2032.59	1802.04	8824.21
	(b) Other operating income	21.93	0.00	23.06	0.00
	<b>Total income from operations</b>	<b>2374.68</b>	<b>2032.59</b>	<b>1825.10</b>	<b>8824.21</b>
2	<b>Expenditure</b>				
	(a) Product & Content Development	1543.46	1635.16	1144.03	5939.87
	(b) Sales and Marketing Expenses	300.43	267.39	238.43	1178.90
	(c) General and Administrative Expenses	135.45	235.49	85.38	577.66
	(d) Employees Benefit Expenses	257.47	113.13	173.57	525.09
	(e) Depreciation	123.36	122.83	180.71	704.73
	<b>Total Expenditure</b>	<b>2360.17</b>	<b>2374.00</b>	<b>1822.12</b>	<b>8926.25</b>
3	Profit from operations before other income, finance costs and exceptional items (1-2)	14.51	-341.41	2.98	-102.04
4	Other income	68.97	57.24	90.92	298.89
5	Profit before finance cost and exceptional items (3+4)	83.48	-284.17	93.90	196.85
6	Finance costs	15.25	14.26	12.42	69.62
7	Profit before exceptional items (5-6)	68.23	-298.43	81.48	127.23
8	Exceptional items				
	Intangible Assets W/Off	0.00	1498.87	0.00	1498.87
	Less; Transfer from General Reserve	0.00	-1498.87	0.00	-1498.87
9	Profit from ordinary activities (7-8)	68.23	-298.43	81.48	127.23
10	Tax expense	33.62	-371.38	55.37	-178.10
11	Net Profit from ordinary activities after tax (9-10)	34.61	72.95	26.11	305.33
12	Extraordinary items (net of tax expenses)	0.00	0.00	0.00	0.00
13	Net Profit for the period (11 +/- 12)	34.61	72.95	26.11	305.33
14	Paid-up equity share capital of ₹ 10 each	1473.17	1473.17	1473.17	1473.17
15	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year				8033.84
16	Earnings per share (EPS) (₹)				
	Basic and diluted EPS before and after extraordinary items	0.23	0.50	0.18	2.07
17	<b>PARTICULARS OF SHAREHOLDING</b>				
	(i) Public shareholding				
	- Number of shares	5981664	5981664	5981664	5981664
	- Percentage of shareholding	40.60	40.60	40.60	40.60
	(ii) Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	0.00	0.00	0.00	0.00
	Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	0.00	0.00	0.00	0.00
	Percentage of shares (as a % of the total share capital of the company)	0.00	0.00	0.00	0.00
	b) Non - encumbered				
	- Number of shares	8750014	8750014	8750014	8750014
	Percentage of shares (as a % of the total shareholding of promoter and promoter Group)	100.00	100.00	100.00	100.00
	Percentage of shares (as a % of the total share capital of the company)	59.40	59.40	59.40	59.40

**Standalone Information**

	Particulars	Quarter ended			Year Ended
		30-06-2013	31-03-2013	30-06-2012	31-03-2013
		(Unaudited)	(Audited) *	(Unaudited)	(Audited)
	Revenue	470.38	107.77	406.22	1602.53
	Profit before tax and exceptional items	55.39	-295.70	88.63	125.84
	Profit after tax and exceptional items	22.00	77.67	33.65	307.66

	Particulars	Quarter ended
		30-06-2013
18	<b>INVESTORS COMPLAINTS</b>	
	Pending at the beginning of the quarter	0
	Received during the quarter	0
	Disposed of during the quarter	0
	Remaining unresolved at the end of the quarter	0

**Notes :**

- The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 12th August, 2013. The Statutory Auditors have carried out Limited Review of the Un-Audited Financial Results of the Company.
- As per the requirements of AS-17 issued as per Companies (Accounting Standards) Rules, 2006, no disclosure is required as the Company is operating in single business /geographical segment of Internet based delivery of services.
- The Consolidated Financial Results include the results of the Company's Wholly Owned Subsidiaries, viz. :-
  - 123Greetings.com, Inc. (USA)
  - 123Greetings (Singapore) Pte. Ltd. (Singapore)
  - One Two Three Greetings (India) Pvt. Ltd. (India)
- The Unaudited Standalone and Consolidated results of the Company for the quarter ended 30th June, 2013 are available on the Company's website [www.itlindia.com](http://www.itlindia.com)
- \* 5. The figures for the quarter ended 31st March, 2013 are the balancing figures between the audited figures in respect of the full financial year ended 31st March, 2013 and published unaudited figures for the nine months period ended 31st December 2012.
6. Previous quarters' / year's figures have been regrouped / rearranged wherever considered necessary.

Place : Mumbai  
Dated : 12th August, 2013



For IntraSoft Technologies Limited

*Arvind Kajaria*  
Arvind Kajaria  
Managing Director